

ORDINANCE NO. 1588

AN ORDINANCE AUTHORIZING THE CITY ADMINISTRATOR TO ENTER INTO A CONTRACT WITH AXON ENTERPRISES IN THE AMOUNT OF \$185,714.70 FOR THE PURCHASE OF BODY WORN CAMERAS, EQUIPMENT, SOFTWARE, AND SERVICES

WHEREAS, the City of Canby currently does not have Body Worn Cameras (BWCs) for its patrol officers;

WHEREAS, the City of Canby would like to implement BWCs for all of its patrol officers;

WHEREAS, the City of Canby believes that the implementation and use of BWCs will provide better evidence to support and protect the citizens of Canby as well as the patrol officers in their duties;

WHEREAS, the League of Oregon Cities has awarded a contract to Axon Enterprises through the State of Oregon public procurement process;

WHEREAS, the City of Canby wishes to piggyback on that public procurement process; and


WHEREAS, the City of Canby Police Department tried out and evaluated three different companies' BCWs to analyze which offering best suited their needs.

NOW, THEREFORE, THE CITY OF CANBY, OREGON, ORDAINS AS FOLLOWS:

Section 1. The City Administrator is hereby authorized on behalf of the City to enter into a Contract with Axon Enterprises to purchase Body Worn Cameras, other equipment, software and other services for a five-year period. A copy of the Agreement is attached hereto as Exhibit "A."

Section 2. The effective date of this Ordinance shall be December 16, 2022.

SUBMITTED to the Canby City Council and read the first time at a regular meeting therefore on Wednesday, November 2, 2022, ordered posted as required by the Canby City Charter; and scheduled for second reading on Wednesday, November 16, 2022, commencing at the hour of 7:00 PM in the Council Chambers located at 222 NE 2nd Avenue, 1st Floor Canby, Oregon.



Melissa Bisset, CMC
City Recorder

PASSED on second and final reading by the Canby City Council at a regular meeting thereof on the 16th day of November 2022, by the following vote:

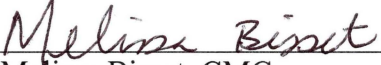
YEAS 6

NAYS 0



Brian Hodson
Mayor

ATTEST:



Melissa Bisset, CMC
City Recorder

Exhibit A



Axon Enterprise, Inc.
 17800 N 85th St.
 Scottsdale, Arizona 85255
 United States
 VAT: 86-0741227
 Domestic: (800) 978-2737
 International: +1.800.978.2737

Q-355452-44854.822JR

Issued: 10/20/2022

Quote Expiration: 11/30/2022

Estimated Contract Start Date: 01/01/2023

Account Number: 110469

Payment Terms: N30

Delivery Method: Fedex - Ground

SHIP TO	BILL TO
Business;Delivery;Invoice-1175 NW 3rd Ave 1175 NW 3rd Ave Canby, OR 97013-3436 USA	Canby Police Dept. - OR 1175 NW 3rd Ave Canby, OR 97013-3436 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Jared Romain Phone: Email: jomain@axon.com Fax:	Doug Kitzmiller Phone: (503) 266-1104 Email: kitzmillerd@canbypolice.com Fax: (503) 266-9316

Quote Summary

Program Length	60 Months
TOTAL COST	\$185,714.70
ESTIMATED TOTAL W/ TAX	\$185,714.70

Discount Summary

Average Savings Per Year	\$6,064.96
TOTAL SAVINGS	\$30,324.80

Payment Summary

Date	Subtotal	Tax	Total
Dec 2022	\$54,151.30	\$0.00	\$54,151.30
Jan 2023	\$4,125.00	\$0.00	\$4,125.00
Dec 2023	\$31,859.60	\$0.00	\$31,859.60
Dec 2024	\$31,859.60	\$0.00	\$31,859.60
Dec 2025	\$31,859.60	\$0.00	\$31,859.60
Dec 2026	\$31,859.60	\$0.00	\$31,859.60
Total	\$185,714.70	\$0.00	\$185,714.70

Quote Unbundled Price: \$216,039.50
 Quote List Price: \$202,966.70
 Quote Subtotal: \$185,714.70

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	3	60	\$66.31	\$29.50	\$29.50	\$5,310.00	\$0.00	\$5,310.00
BWCamSBDTAP	Body Worn Camera Single-Bay Dock TAP Bundle	1	60	\$12.70	\$9.00	\$9.00	\$540.00	\$0.00	\$540.00
BWCamTAP	Body Worn Camera TAP Bundle	25	60	\$32.15	\$28.00	\$28.00	\$42,000.00	\$0.00	\$42,000.00
A la Carte Hardware									
AB31BD	AB3 1-Bay Dock Bundle	1			\$200.00	\$200.00	\$200.00	\$0.00	\$200.00
AB3C	AB3 Camera Bundle	25			\$699.00	\$699.00	\$17,475.00	\$0.00	\$17,475.00
AB3MBD	AB3 Multi Bay Dock Bundle	3			\$1,538.90	\$1,538.90	\$4,616.70	\$0.00	\$4,616.70
A la Carte Software									
73683	10 GB EVIDENCE.COM A-LA-CART STORAGE-	1000	60		\$0.40	\$0.40	\$24,000.00	\$0.00	\$24,000.00
73449	RESPOND DEVICE LICENSE	25	60		\$5.00	\$5.00	\$7,500.00	\$0.00	\$7,500.00
73618	CITIZEN FOR COMMUNITIES USER LICENSE	25	60		\$9.00	\$6.50	\$9,748.00	\$0.00	\$9,748.00
73478	REDACTION ASSISTANT USER LICENSE	25	60		\$9.00	\$0.00	\$0.00	\$0.00	\$0.00
ProLicense	Pro License Bundle	30	60		\$39.00	\$39.00	\$70,200.00	\$0.00	\$70,200.00
A la Carte Services									
85144	AXON STARTER	1			\$4,125.00	\$4,125.00	\$4,125.00	\$0.00	\$4,125.00
Total							\$185,714.70	\$0.00	\$185,714.70

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
AB3 1-Bay Dock Bundle	71104	NORTH AMER POWER CORD FOR AB3 & T7 1-BAY DOCK/DATAPORT	1	12/01/2022
AB3 1-Bay Dock Bundle	74211	AXON BODY 3 - 1 BAY DOCK	1	12/01/2022
AB3 Camera Bundle	11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2	28	12/01/2022
AB3 Camera Bundle	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK	25	12/01/2022
AB3 Camera Bundle	74020	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK	28	12/01/2022
AB3 Multi Bay Dock Bundle	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	3	12/01/2022
AB3 Multi Bay Dock Bundle	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	3	12/01/2022
AB3 Multi Bay Dock Bundle	74210	AXON BODY 3 - 8 BAY DOCK	3	12/01/2022
Body Worn Camera Multi-Bay Dock TAP Bundle	73689	MULTI-BAY BWC DOCK 1ST REFRESH	3	06/01/2025
Body Worn Camera Single-Bay Dock TAP Bundle	73313	1-BAY DOCK AXON CAMERA REFRESH ONE	1	06/01/2025
Body Worn Camera TAP Bundle	73309	AXON CAMERA REFRESH ONE	25	06/01/2025
Body Worn Camera Multi-Bay Dock TAP Bundle	73688	MULTI-BAY BWC DOCK 2ND REFRESH	3	12/01/2027
Body Worn Camera Single-Bay Dock TAP Bundle	73314	1-BAY DOCK AXON CAMERA REFRESH TWO	1	12/01/2027
Body Worn Camera TAP Bundle	73310	AXON CAMERA REFRESH TWO	25	12/01/2027

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Pro License Bundle	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE-	90	01/01/2023	12/31/2027
Pro License Bundle	73746	PROFESSIONAL EVIDENCE.COM LICENSE	30	01/01/2023	12/31/2027
A la Carte	73449	RESPOND DEVICE LICENSE	25	01/01/2023	12/31/2027
A la Carte	73478	REDACTION ASSISTANT USER LICENSE	25	01/01/2023	12/31/2027
A la Carte	73618	CITIZEN FOR COMMUNITIES USER LICENSE	25	01/01/2023	12/31/2027
A la Carte	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE-	1000	01/01/2023	12/31/2027

Services

Bundle	Item	Description	QTY
A la Carte	85144	AXON STARTER	1

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Body Worn Camera Multi-Bay Dock TAP Bundle	80465	EXT WARRANTY, MULTI-BAY DOCK (TAP)	3	01/01/2023	12/31/2027
Body Worn Camera Single-Bay Dock TAP Bundle	80466	EXT WARRANTY, SINGLE-BAY DOCK (TAP)	1	01/01/2023	12/31/2027
Body Worn Camera TAP Bundle	80464	EXT WARRANTY, CAMERA (TAP)	25	01/01/2023	12/31/2027

Payment Details

Dec 2022

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Hardware	AB31BD	AB3 1-Bay Dock Bundle	1	\$200.00	\$0.00	\$200.00
Hardware	AB3C	AB3 Camera Bundle	25	\$17,475.00	\$0.00	\$17,475.00
Hardware	AB3MBD	AB3 Multi Bay Dock Bundle	3	\$4,616.70	\$0.00	\$4,616.70
Year 1	73449	RESPOND DEVICE LICENSE	25	\$1,500.00	\$0.00	\$1,500.00
Year 1	73478	REDACTION ASSISTANT USER LICENSE	25	\$0.00	\$0.00	\$0.00
Year 1	73618	CITIZEN FOR COMMUNITIES USER LICENSE	25	\$1,949.60	\$0.00	\$1,949.60
Year 1	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE-	1000	\$4,800.00	\$0.00	\$4,800.00
Year 1	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	3	\$1,062.00	\$0.00	\$1,062.00
Year 1	BWCamSBDTAP	Body Worn Camera Single-Bay Dock TAP Bundle	1	\$108.00	\$0.00	\$108.00
Year 1	BWCamTAP	Body Worn Camera TAP Bundle	25	\$8,400.00	\$0.00	\$8,400.00
Year 1	ProLicense	Pro License Bundle	30	\$14,040.00	\$0.00	\$14,040.00
Total				\$54,151.30	\$0.00	\$54,151.30

Jan 2023

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Invoice Upon Fulfillment	85144	AXON STARTER	1	\$4,125.00	\$0.00	\$4,125.00
Total				\$4,125.00	\$0.00	\$4,125.00

Dec 2023

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	73449	RESPOND DEVICE LICENSE	25	\$1,500.00	\$0.00	\$1,500.00
Year 2	73478	REDACTION ASSISTANT USER LICENSE	25	\$0.00	\$0.00	\$0.00
Year 2	73618	CITIZEN FOR COMMUNITIES USER LICENSE	25	\$1,949.60	\$0.00	\$1,949.60
Year 2	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE-	1000	\$4,800.00	\$0.00	\$4,800.00
Year 2	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	3	\$1,062.00	\$0.00	\$1,062.00
Year 2	BWCamSBDTAP	Body Worn Camera Single-Bay Dock TAP Bundle	1	\$108.00	\$0.00	\$108.00
Year 2	BWCamTAP	Body Worn Camera TAP Bundle	25	\$8,400.00	\$0.00	\$8,400.00
Year 2	ProLicense	Pro License Bundle	30	\$14,040.00	\$0.00	\$14,040.00
Total				\$31,859.60	\$0.00	\$31,859.60

Dec 2024

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	73449	RESPOND DEVICE LICENSE	25	\$1,500.00	\$0.00	\$1,500.00
Year 3	73478	REDACTION ASSISTANT USER LICENSE	25	\$0.00	\$0.00	\$0.00
Year 3	73618	CITIZEN FOR COMMUNITIES USER LICENSE	25	\$1,949.60	\$0.00	\$1,949.60
Year 3	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE-	1000	\$4,800.00	\$0.00	\$4,800.00
Year 3	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	3	\$1,062.00	\$0.00	\$1,062.00
Year 3	BWCamSBDTAP	Body Worn Camera Single-Bay Dock TAP Bundle	1	\$108.00	\$0.00	\$108.00
Year 3	BWCamTAP	Body Worn Camera TAP Bundle	25	\$8,400.00	\$0.00	\$8,400.00
Year 3	ProLicense	Pro License Bundle	30	\$14,040.00	\$0.00	\$14,040.00
Total				\$31,859.60	\$0.00	\$31,859.60

Dec 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	73449	RESPOND DEVICE LICENSE	25	\$1,500.00	\$0.00	\$1,500.00
Year 4	73478	REDACTION ASSISTANT USER LICENSE	25	\$0.00	\$0.00	\$0.00
Year 4	73618	CITIZEN FOR COMMUNITIES USER LICENSE	25	\$1,949.60	\$0.00	\$1,949.60
Year 4	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE-	1000	\$4,800.00	\$0.00	\$4,800.00
Year 4	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	3	\$1,062.00	\$0.00	\$1,062.00
Year 4	BWCamSBDTAP	Body Worn Camera Single-Bay Dock TAP Bundle	1	\$108.00	\$0.00	\$108.00
Year 4	BWCamTAP	Body Worn Camera TAP Bundle	25	\$8,400.00	\$0.00	\$8,400.00
Year 4	ProLicense	Pro License Bundle	30	\$14,040.00	\$0.00	\$14,040.00
Total				\$31,859.60	\$0.00	\$31,859.60

Dec 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	73449	RESPOND DEVICE LICENSE	25	\$1,500.00	\$0.00	\$1,500.00
Year 5	73478	REDACTION ASSISTANT USER LICENSE	25	\$0.00	\$0.00	\$0.00
Year 5	73618	CITIZEN FOR COMMUNITIES USER LICENSE	25	\$1,949.60	\$0.00	\$1,949.60
Year 5	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE-	1000	\$4,800.00	\$0.00	\$4,800.00
Year 5	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	3	\$1,062.00	\$0.00	\$1,062.00
Year 5	BWCamSBDTAP	Body Worn Camera Single-Bay Dock TAP Bundle	1	\$108.00	\$0.00	\$108.00
Year 5	BWCamTAP	Body Worn Camera TAP Bundle	25	\$8,400.00	\$0.00	\$8,400.00
Year 5	ProLicense	Pro License Bundle	30	\$14,040.00	\$0.00	\$14,040.00
Total				\$31,859.60	\$0.00	\$31,859.60

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Contract League of Oregon Cities (fka NPP) Contract No. PS20270 is incorporated by reference into the terms and conditions of this Agreement. In the event of conflict the terms of Axon's Master Services and Purchasing Agreement shall govern.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

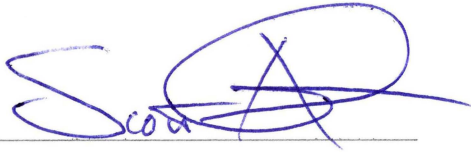
This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

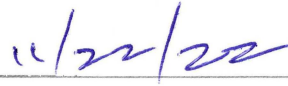
The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.



Signature



Date Signed

10/20/2022

