

ORDINANCE NO. 1581

AN ORDINANCE AUTHORIZING THE CITY ADMINISTRATOR TO PURCHASE TECHNOLOGY AND SERVICES FROM PASSIO TECHNOLOGIES OF ATLANTA GEORGIA AND CTS SOFTWARE OF SWANSBORO, NC

WHEREAS, the City of Sandy issued a Request for Proposals on February 2, 2022 for Intelligent Transportation System Technology and included the City of Canby as an additional interested party;

WHEREAS, the City of Sandy received three (3) proposals and the City of Canby participated in the review and interview for the proposals;

WHEREAS, the Passio Technologies proposal including Trip Master by CTS Software received the highest score and was awarded the bid;

WHEREAS, the agreement will include initial startup costs of \$69,290 with annual costs of \$12,928 for Passio Technologies for fixed route;

WHEREAS, the agreement will include initial startup costs of \$28,940 with annual costs of \$10,380 for Trip Master for Dial-a-Ride;

WHEREAS, the agreement for each vendor will be five (5) years; and

WHEREAS, each agreement includes the option to add future additional modules for cost.

NOW, THEREFORE, THE CITY OF CANBY ORDAINS AS FOLLOWS:

Section 1. The City Administrator is hereby authorized and directed to make, execute and declare in the name of the City of Canby (Canby Area Transit) and on its behalf, an appropriate agreement with Passio Technologies to:


- Provide startup funding of Sixty Nine Thousand, Two Hundred and Ninety dollars (\$69,290); and
- Provide annual funding of Twelve Thousand, Nine Hundred and Twenty Eight dollars (\$12,928) per year for a period of five years

Section 2. The City Administrator is hereby authorized and directed to make, execute and declare in the name of the City of Canby (Canby Area Transit) and on its behalf, an appropriate agreement with CTS Software to:

- Provide startup funding of Twenty Eight Thousand, Nine Hundred and Forty dollars (\$28,940); and
- Provide annual funding of Ten Thousand, Three Hundred and Eighty

dollars (\$10,380) per year for a period of five years

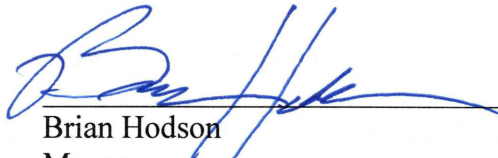
SUBMITTED to the Canby City Council and read the first time at a regular meeting thereof on Wednesday, July 20, 2022 and ordered posted in three (3) public and conspicuous places in the City of Canby as specified in the Canby City Charter and to come before the City Council for final reading and action at a regular meeting thereof on Wednesday, August 3, 2022 commencing at the hour of 7:30 PM in the Council Meeting Chambers located at 222 NE 2nd Avenue, 1st Floor in Canby, Oregon.



Melissa Bisset, CMC
City Recorder

PASSED on second and final reading by the Canby City Council at a regular meeting thereof on the 3rd of August 2022 by the following vote:

YEAS 4 NAYS 0 ABSTENSION 1



Brian Hodson
Mayor

ATTEST:



Melissa Bisset, CMC
City Recorder

PASSIO TECHNOLOGIES

YOUR CUSTOM SOLUTION QUOTE

City of Canby

Heidi Muller

mullerH@canbyoregon.gov

Quote #: 979

PLEASE REACH OUT TO
PASSIO SALES WITH ANY
QUESTIONS
SALES@PASSIOTECH.COM

PASSIO 
TECHNOLOGIES



Passio Cover Letter

Please review this quote from Passio Technologies to City of Canby

Quote #: 979

Quote total: \$69,289.60 USD

Thank you,

The Passio Team

6100 Lake Forrest Dr

Atlanta 30328

marketing@passiotech.com

www.passiotech.com

MAKING EVERY PASSENGER COUNT

PASSIO TECHNOLOGIES



Passio Technologies
 6100 Lake Forrest Dr
 Atlanta, GA 30328
 United States

Quote #	979
Date	Jul 5, 2022
Expires	Oct 3, 2022
Contact	Sam Tupman

Prepared for City of Canby
 Heidi Muller
 United States

T: 503-266-0717
 E: mullerH@canbyoregon.gov

ACCEPT QUOTE

Passio Technologies Quote City of Canby 16 Vehicles, GO, ASA

GO

One-Time Fees

Category	Item	Qty	Price	Total
Setup	Passio GO CAD/AVL GPS Setup	1	\$2,354.10	\$2,354.10
	Setup Passio GO solution for customer account. One fee per system.			\$1,883.28[†]
	20% Item Discount (\$470.82)			
	Code: GOga			
	Base Price		\$2,354.10	\$2,354.10
License	Passio GO GPS CAD/AVL Software License	16	\$139.596	\$2,233.54
	Per unit one time software license. Includes lifetime updates. For Installed, Portable, and API Configuration.			
	Code: GOGpsavl			
	Base Price		\$139.596	\$2,233.54
Hardware	VLU	16	\$422.00	\$6,752.00
	Vehicle Logic Unit for GPS Tracking.			
	Code: VLU			

One-Time Subtotal	\$11,339.64
Discount	(\$470.82)

Annual Fees

Category	Item	Qty	Price	Total
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Category	Item	Qty	Price	Total
Recurring	Passio GO GPS/AVL Recurring Annual	16	\$699.00	\$11,184.00
	Per unit annual recurring fee. Configuration updates, reporting, and data storage.			\$7,741.56[†]
	30.78% Item Discount (\$3,442.44)			
	Code: 40RX21PGO			

* Recurring fees billed annually with 0 upfront payment(s).

Annual Subtotal \$11,184.00

Discount (\$3,442.44)

Automatic Voice Announcements

One-Time Fees

Category	Item	Qty	Price	Total
Hardware	MDT - Mobile Data Terminal	15	\$846.00	\$12,690.00
	Rugged Android MDT, Multi Connections, Stationary Mount.			
	Code: 1210003MDT			
HDW&INST	AVA: Audio Interrupt System	15	\$465.90	\$6,988.50
	Includes audio interrupt hardware, ancillary equipment, and wiring for connection to existing PA or Head Unit system with installed speakers. If additional audio equipment is required, Passio can provide this option as an upgrade to the customer.			
	Code: 1219045AVA			
License	AVA: Automated Voice Announcement Software License	15	\$898.00	\$13,470.00[†]
	Per unit one time software license. Includes lifetime updates.			
	Code: AVAlicense			
Setup/License	AVA: Automated Voice Announcement Standard Setup	1	\$5,894.10	\$5,894.10
	Automated Voice Announcement solution setup			\$4,715.28[†]
	20% Item Discount (\$1,178.82)			
	Code: 1213009AVA			
Hardware / Component	AVA: Inline Noise Filter	15	\$42.40	\$636.00[†]
	Inline Noise Filter			
	Code: 1210019AVA			

One-Time Subtotal \$39,678.60

Discount (\$1,178.82)

Annual Fees

Category	Item	Qty	Price	Total
Recurring	AVA: Automated Voice Announcement Recurring Annually	16	\$468.00	\$7,488.00
	Per unit annual recurring fee. Configuration updates, reporting, and data storage.			\$5,186.19†
	30.74% Item Discount (\$2,301.81)			
	Code: AVAannual			
				<i>* Recurring fees billed annually with 0 upfront payment(s).</i>
			Annual Subtotal	\$7,488.00
			Discount	(\$2,301.81)

Spares

One-Time Fees

Category	Item	Qty	Price	Total
Hardware	MDT - Mobile Data Terminal	2	\$695.50	\$1,391.00
	Rugged Android MDT, Multi Connections, Stationary Mount.			
	Code: 1210003MDT			
Hardware	VLU	2	\$225.00	\$450.00
	Vehicle Logic Unit for GPS Tracking.			
	Code: VLU			
One-Time Subtotal				\$1,841.00

Installation

One-Time Fees

Category	Item	Qty	Price	Total
Installation	Installation	16	\$1,130.00	\$18,080.00
	Hardware installation and connectivity testing. On site charges, travel, and initial costs.			
	Passio (Code: Install)			
	<u>Component Install:</u>			
	MDT (Mobile Data Terminal) (MDTINST)			
	VLU (Vehicle Logic Unit) (VLUINST)			
	AVA Interrupt (AVAINST)			
One-Time Subtotal				\$18,080.00

Summary

[†] Non-taxable item

Please contact us if you have any questions.

One-Time Subtotal	\$70,939.24
Discount	(\$1,649.64)
Total One-Time	\$69,289.60 USD
Annual Subtotal	\$18,672.00
Discount	(\$5,744.25)
Total Annually	\$12,927.75 USD

ACCEPT QUOTE

Cost Breakdown

Category	One-Time Fees	Annual Fees
Setup	\$2,354.10	—
License	\$15,703.54	—
Hardware	\$21,283.00	—
Recurring	—	\$18,672.00
HDW&INST	\$6,988.50	—
Setup/License	\$5,894.10	—
Hardware / Component	\$636.00	—
Installation	\$18,080.00	—
Discount	(\$1,649.64)	(\$5,744.25)
Total	\$69,289.60 USD	\$12,927.75 USD

Standard Terms and Conditions

- Installation
 - All installation quotes are estimates based on customer provided vehicle information. Limited vehicle availability or undocumented vehicle configuration information may result in increased installation costs and/or trip charges.
- Sales & Use Tax
 - Customer to provide tax exempt certificate if applicable. Customers are required to calculate and pay all applicable USE taxes unless alternate arrangements made at time of order.
- Term of Agreement
 - Standard term is 36 months for optimal pricing. Customers have the option to select 60 month term to lock in pricing for an extended period. Lesser term periods are subject to higher recurring fees.
- Deposit

- New customers are required to pay a deposit equal to 50% of the one time costs prior to shipment of any equipment or account setup.

AFFIDAVIT OF POSTING

STATE OF OREGON)
)
County of Clackamas) ss:
)
CITY OF CANBY)

I, Melissa Bisset, being first duly sworn, depose and say that I am the City Recorder for the City of Canby, Clackamas County, Oregon, a City duly incorporated under and by virtue of the laws of the State of Oregon.

That on the 20th day of July, 2022 the Council for said City of Canby held a Regular City Council Meeting, at which meeting Ordinance No. 1581 was read for the first time and passed by the vote of said Council and was then and there ordered posted in at least three (3) public and conspicuous places in said City for a period of five (5) days prior to the second reading and final vote on said Ordinance, as provided in Section 2 of Chapter 8 of the Charter of the City of Canby, and

Thereafter, on the 22nd day of July, 2022, I personally posted said Ordinance in the following three (3) conspicuous places, all within the said City of Canby, to wit:

- 1. Canby Civic Building
- 2. Canby Post Office
- 3. City of Canby Web Page

That since said posting on the date aforesaid, the said Ordinance will remain posted in the said three (3) public and conspicuous places continuously for the period of more than five (5) days and until the very 3rd day of August, 2022.

Melissa Bisset
Melissa Bisset, City Recorder

Subscribed and sworn to before me this 22 day of July, 2022.

Maya Kristine Benham
Notary Public for Oregon
My Commission Expires: 12/23/2023

